



TIKOS sales management

The module for textile sales

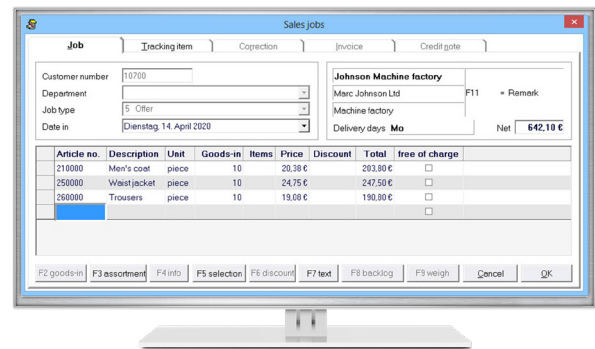
Expand your service range with the sale of laundry items with the help of our sales management module. This allows you to manage **different prices** for one and the same product **in parallel** - in addition to the washing and rental prices, a sales price can be stored **for each individual product**.

Different sales prices

You can enter **customer-specific sales prices** as well as **general list prices** in the sales management module. Identical to all other modules, customer-, quantity-, and order-related prices can be estimated or discounts granted by entering quantity scales. Customers with large order volumes receive a benefit. The result: customer satisfaction increases.

Automatic storage adjustment

If your items already have barcodes, they can be **easily scanned** and assigned to the corresponding customer. All you have to do is enter the respective customer number. **The system automatically fills in** all other components for order processing. If the articles have been assigned via the storage, the stock level is automatically adjusted with every sale in interaction with the storage management module - without any additional maintenance effort.



Collective customer number for "one-time customers"

The recording of an enquiry can simultaneously create a quotation. The data of the quotation are automatically suggested for the creation of the delivery note or the invoice and can **easily be copied**. To ensure that "one-time customers" do not have to be permanently created as debtors with their own customer number in the TIKOS customer master, these customer addresses can be recorded in an address pool under a collective customer number. If a "one-time customer" nevertheless uses your service another time, you can simply select the data from the address pool when entering the transaction.

Advantages

- Clear pricing through the storage of different prices
- Quantity scales with customer-, quantity-, and order-related prices
- Automatic stock changes
- Address pool for "one-time customers"